



# 2024 Annual Report

A comprehensive evaluation of our financial results and strategic achievements.

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### **Chairman & CEO** Executive Summary

In 2024, First Imperial Credit Union (FICU) focused on strategic initiatives aimed at improving our technology and positioning our credit union for growth. A key focus was placed on securing a location in La Quinta to begin expanding into the area, ensuring we could extend our support to more individuals and families in the Coachella Valley. Additionally, a branding committee was formed to start the process of selecting a new name and brand that inclusively represents the members we serve now and will serve in the future.

Significant advancements were made in member-facing technology, improving product applications and strengthening account security—all with our members' best interests in mind. Online application systems were upgraded, enabling both new and existing members to easily apply for membership and loans, fulfilling our mission to make banking accessible and convenient. Our home loan portal also received enhancements, broadening real estate loan options to better assist members with home purchases and refinancing. Furthermore, we launched a small business lending program designed to empower smaller enterprises and foster success.

Beyond finances, our team's dedication to community initiatives remained strong. Together, we proudly contributed more than \$56,000 to meaningful causes.

Looking ahead, our goals are focused on enhancing the member experience, increasing community involvement, and supporting financial wellness for all. We are thrilled about the future and believe our new name and brand will emphasize our ongoing commitment to putting people at the heart of everything we do.

Thank you for your continued support and trust in First Imperial. It is our privilege to be your financial partner.



VICTOR TORRES BOARD CHAIRMAN



### **Our Business Highlights**





#### **Product Launches**

- SymApp (online application)
- Fraud Alert Texts and Emails
- Home Loan Portal
- Increase Card Limits

**Deposit Growth** 

**Asset Growth** 

12.06%

12.51%



## Loan Growth

### **Community Support**

- 4-H and FFA Clubs of Imperial Valley
- Calexico Police Department: Kids N Badges
- Farmworker Services Coalition of Imperial Valley
- Imperial County Office of Education Foundation
- Imperial Valley College Foundation
- Imperial Valley Regional Occupation Program
- Womanhaven and more!



### **Treasurer's Report**

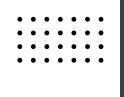
#### **Consolidated Income Statements**

TOTAL LIABILITIES AND MEMBERS EOUITY

TOTAL LIABILITIES AND MEMBERS' EQUITY

Year Ended December 31, 2024 and 2023

INTEREST INCOME	2024	2023
Interest on loans	\$10,280,929	\$8,619,480
Investments	\$1,152,617	\$795,041
TOTAL INTEREST INCOME	\$11,433,546	\$9,414,521
INTEREST EXPENSE		
Dividends on Share/Savings Accounts	\$2,528,856	\$1,486,149
Borrowed Funds	\$22,269	\$29,217
TOTAL INTEREST EXPENSE	\$2,551,125	\$1,515,366
NET INTEREST INCOME		
Total Net Interest Income	\$8,882,421	\$7,899,155
PROVISION FOR CREDIT LOSSES		
Provision for Credit Losses	\$2,291,542	\$616,911
NET INTEREST INCOME AFTER PROVISION FOR CRI		
Net Interest Income After Provision for Credit Losses	\$6,590,879	\$7,282,244
	30,330,073	\$7,202,244
NON-INTEREST INCOME	0.410.000	0447.055
Interchange Income Fees and Charges	\$410,392 \$3,135,507	\$447,255 \$3,053,974
Grant income	\$875.322	\$3,033,974 \$0
Other Non-Interest Income	\$145,607	\$191,244
Commission Income	\$277,343	\$249,342
TOTAL NON-INTEREST INCOME	\$4,844,171	3,941,815
NON-INTEREST EXPENSE		
Compensation and Benefits	\$4,866,208	\$4,225,052
Office Operations	\$2,975,753	\$2,655,314
Office Occupancy	\$537,562	\$475,790
Operating Expense	\$743,980	\$760,716
TOTAL NON-INTEREST EXPENSE	\$9,123,503	\$8,116,872
TOTAL NON-INTEREST EXPENSE NET INCOME	\$9,123,503	\$8,116,872
TOTAL NON-INTEREST EXPENSE		
TOTAL NON-INTEREST EXPENSE NET INCOME	\$9,123,503	\$8,116,872
TOTAL NON-INTEREST EXPENSE NET INCOME Total Net Income Consolidated Balance Sheets Year Ended December 31, 2024 and 2023	\$9,123,503 \$2,311,547	\$8,116,872 \$3,107,187
TOTAL NON-INTEREST EXPENSE NET INCOME Total Net Income Consolidated Balance Sheets	\$9,123,503	\$8,116,872
TOTAL NON-INTEREST EXPENSE NET INCOME Total Net Income Consolidated Balance Sheets Year Ended December 31, 2024 and 2023 ASSETS	\$9,123,503 \$2,311,547 2024	\$8,116,872 \$3,107,187 2023 \$17,479,769
TOTAL NON-INTEREST EXPENSE NET INCOME Total Net Income Consolidated Balance Sheets Year Ended December 31, 2024 and 2023 ASSETS Cash and Cash Equivalents	\$9,123,503 \$2,311,547 2024 \$28,314,474	\$8,116,872 \$3,107,187 2023
TOTAL NON-INTEREST EXPENSE NET INCOME Total Net Income Consolidated Balance Sheets Year Ended December 31, 2024 and 2023 ASSETS Cash and Cash Equivalents Interest Bearing Deposits INVESTMENTS	\$9,123,503 \$2,311,547 2024 \$28,314,474	\$8,116,872 \$3,107,187 2023 \$17,479,769 \$7,736,000
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TOTAL NON-INTEREST EXPENSE NET INCOME Total Net Income Consolidated Balance Sheets Year Ended December 31, 2024 and 2023 ASSETS Cash and Cash Equivalents Interest Bearing Deposits INVESTMENTS Equity Securities Trading Debt Securities Available for Sale Debt Securities	\$9,123,503 \$2,311,547 2024 \$28,314,474 \$2,740,000 \$1,088,868 \$2,110,372 \$910,383	\$8,116,872 \$3,107,187 2023 \$17,479,769 \$7,736,000 \$996,815 \$2,053,498 \$2,359,404
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TOTAL NON-INTEREST EXPENSE          NET INCOME         Total Net Income         Consolidated Balance Sheets         Year Ended December 31, 2024 and 2023         ASSETS         Cash and Cash Equivalents         Interest Bearing Deposits         INVESTMENTS         Equity Securities         Trading Debt Securities         Held to Maturity Debt Securities         Loan Receivable net of allowance for credit losses         Accrued Interest Receivable         Premises & Equipment, Net	\$9,123,503 \$2,311,547 2024 \$28,314,474 \$2,740,000 \$1,088,868 \$2,110,372 \$910,383 \$3,498,169 161,323,636 \$591,088 \$7,265,489	\$8,116,872 \$3,107,187 2023 \$17,479,769 \$7,736,000 \$996,815 \$2,053,498 \$2,359,404 \$3,747,327 \$146,066,311 \$512,556 \$7,081,134
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TOTAL NON-INTEREST EXPENSE          NET INCOME         Total Net Income         Consolidated Balance Sheets         Year Ended December 31, 2024 and 2023         ASSETS         Cash and Cash Equivalents         Interest Bearing Deposits         INVESTMENTS         Equity Securities         Trading Debt Securities         Available for Sale Debt Securities         Held to Maturity Debt Securities         Loan Receivable net of allowance for credit losses         Accrued Interest Receivable         Premises & Equipment, Net         National Credit Union Share Insurance Fund Deposit         Prepaid and Other Assets         TOTAL ASSETS         LIABILITIES         Member Share/Savings Accounts         Accrued Expenses and Other Liabilities         TOTAL LIABILITIES         EQUITY         Undivided Earnings	\$9,123,503 \$2,311,547 2024 \$28,314,474 \$28,314,474 \$2,740,000 \$1,088,868 \$2,110,372 \$910,383 \$3,498,169 161,323,636 \$591,088 \$1,543,323 \$9,881,507 \$219,267,309 \$186,414,883 \$6,182,556 \$192,597,439	\$8,116,872 \$3,107,187 \$3,107,187 \$3,107,187 \$17,479,769 \$7,736,000 \$996,815 \$2,053,498 \$2,359,404 \$3,747,327 \$146,066,311 \$512,556 \$7,081,134 \$1,495,444 \$6,145,670 \$195,673,928 \$165,693,362 \$5,903,430 \$171,596,792 \$24,426,872
TOTAL NON-INTEREST EXPENSE NET INCOME Total Net Income Consolidated Balance Sheets Year Ended December 31, 2024 and 2023 ASSETS Cash and Cash Equivalents Interest Bearing Deposits INVESTMENTS Equity Securities Trading Debt Securities Held to Maturity Debt Securities Loan Receivable net of allowance for credit losses Accrued Interest Receivable Premises & Equipment, Net National Credit Union Share Insurance Fund Deposit Prepaid and Other Assets TOTAL ASSETS LIABILITIES Member Share/Savings Accounts Accrued Expenses and Other Liabilities TOTAL LIABILITIES EQUITY	\$9,123,503 \$2,311,547 2024 \$28,314,474 \$2,740,000 \$1,088,868 \$2,110,372 \$910,383 \$3,498,169 161,323,636 \$591,088 \$7,265,489 \$1,543,323 \$9,881,507 \$219,267,309 \$186,414,883 \$6,182,556 \$192,597,439	\$8,116,872 \$3,107,187 2023 \$17,479,769 \$7,736,000 \$996,815 \$2,053,498 \$2,359,404 \$3,747,327 \$146,066,311 \$512,556 \$7,081,134 \$1,495,444 \$6,145,670 \$195,673,928



First Imperial Credit Union remained financially strong in 2024. For the year ending 2024, our total assets grew 12.06% to \$219,267,309, deposits ended at \$186,414,883, and net loans ended at \$161,323,636.

Our current membership is 22,596. Net income for the year was \$2,311,547, which gave us an ROA (Return on Assets) of 1.11%, which is higher compared to our peers, which stand at 0.65%. Overall, 2024 was proven to be a sound and impactful year for FICU. The Board of Directors and senior management team have worked together closely to ensure that we remain a well-capitalized credit union with a regulatory NCUA net worth to total asset ratio of 12.19% as of yearend 2024. This ratio, established by the NCUA (National Credit Union Administration), sets the minimum allowable capital level for "wellcapitalized credit unions" at 7%. First Imperial Credit Union continues to exceed this requirement.

Thank you for the trust you place in First Imperial Credit Union. We look forward to being your financial partner for many years to come.



CHRIS PETREE TREASURER

\$195,673,928

\$219,267,309

### Supervisory Committee's Report

The supervisory committee's role is to maintain oversight of the safety and soundness of the credit union. Operating independently of all entities at the credit union, we review practices and procedures followed by staff to verify that management carries out the policies set by the Board. The Department of Financial Protection and Innovation (DFPI) and the National Credit Union Administration (NCUA) examine the credit union regularly; the supervisory committee reviews the results and follows up with senior management on any action items identified in the report to ensure compliance with applicable laws and government regulations.

The committee reviews quarterly financial reports and conducts ongoing operational audits. Annually, we engage an independent certified public accounting firm to perform an opinion audit that evaluates accounting controls, financial statements, and verification of members' accounts. For the fiscal year ending December 31, 2024, Doeren Mayhew Assurance conducted the 2024 audit of FICU.

After the audit was completed, the CPA firm felt that the credit union followed all accounting rules appropriately and that the financial reports were an accurate representation of our financial condition.

The supervisory committee would like to report that FICU continues to maintain a high level of financial stability. I would like to express my gratitude to our dedicated Supervisory Committee volunteers.

On behalf of the Committee, I would like to extend our appreciation to all the employees of First Imperial Credit Union and its Board of Directors, for their ongoing efforts to ensure the safety and soundness of the credit union.



STEVE ESCALERA CHAIRMAN

#### SUPERVISORY COMMITTEE

**Steve Escalera** - Chairman **Dawn Chun** - Committee Member **Elizabeth Espinoza** - Committee Member

## Board of Directors



VICTOR TORRES CHAIRMAN



DR. KATHLEEN LANG SECRETARY



ALEXIS ARAUJO VICE-CHAIRWOMAN



DR. VICTOR JAIME MEMBER



CHRIS PETREE TREASURER



CARLOS FLETES MEMBER



SHER COWIE MEMBER

### Our Purpose

"Is to support individuals and make our communities a better place."





#### Thank You to Our Incredible Team

We deeply appreciate our dedicated staff for their hard work, professionalism, and commitment to our members. Your efforts make a meaningful difference every day.





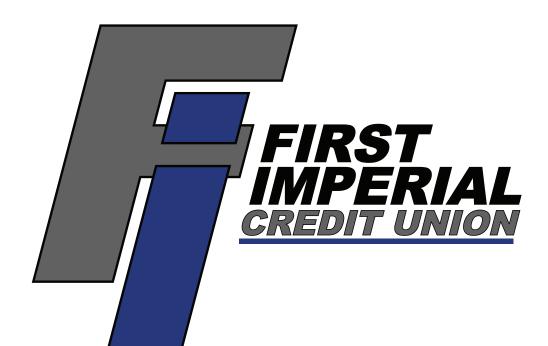
### We're More Than a Bank, We're Your Credit Union.

#### FOR MORE INFORMATION



1602 W. Main Street El Centro, CA 92243







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